



Our tailored debt and minority equity capital solutions are designed to help owners maintain control of their businesses.







Funds

Founded

Capital Invested

- **COMPANY**
- \$15 MM \$250 MM annual revenue
- · Positive cash flow, preferably over \$3 MM
- Diverse customer base

- Experienced management team with meaningful ownership positions
- Lower middle-market with preference for asset-light businesses

### **SECURITIES**

Senior Debt

Junior Debt

**Preferred Equity** 

Common Equity

Unitranche Debt

Preferred Equity

Common Equity

### TRANSACTION TYPES

**Growth Capital** 

Shareholder Liquidity

Acquisition Financing

Recapitalizations / Refinancings

Management / Leveraged Buyouts

# **Capital Without Ceding Control**



Kate McDonald Vice President kmcdonald@caltius.com Rick Shuart Managing Director rshuart@caltius.com

David Raygoza Senior Associate draygoza@caltius.com Kevin Greener Principal

kgreener@caltius.com

Paige Russell Senior Associate prussell@caltius.com



# **TRANSACTIONS**



### Capital to Support Growth & Strategic Acquisitions

### **Subordinated Debt & Minority Equity**

- "We are extremely pleased to have Caltius supporting our growth as our capital partner. Whether it's a merger or an investment, we are very selective about those we partner with."
- -Darin Anderson, Chairman and CEO of Salas O'Brien



## **Shareholder Dividend & Capital to Support Growth**

### **Unitranche Debt & Minority Equity**

"In addition to structuring an attractive financing package with terms and conditions that met our needs, Caltius Structured Capital's significant experience with similar businesses and transaction types resulted in a smooth and efficient due diligence process. We look forward to working with Caltius in the years to come."

-Steve Strawn, Founder and CEO of Imagenet

# HEALTHADE

### Refinance & Capital to Support Growth

#### **Subordinated Debt & Minority Equity**

"Caltius worked quickly and efficiently to provide a financing package that met the needs of the company. We enjoyed working with them throughout the investment process and look forward to our partnership in the years to come." -Chris Lansing, CEO of Health-Ade

#### **Business / Professional Services**

#### **Consumer Products**

































**Specialty Manufacturing** 

**Financial Services** 



**Healthcare Services** 

















**Specialty Staffing** 











**Technology Services** 



